

Virtual coaching

Consultants Enrol

Find Learning Partner

Read abridged Paperback
“How to be a True
Business Partner”
20 pages

1-hour video/phone simulated meetings in pairs every week with intensive coaching and feedback

Contracting Phase 1	Session 2	Session 3	Session 4	Session 5	Session 6
<ul style="list-style-type: none">● Building Rapport● Earning trust● Setting personal learning goals	Participant A <ul style="list-style-type: none">● Non work meeting● With coaching● Drawing system diagram	Participant B <ul style="list-style-type: none">● Non work meeting● With coaching● Gap analysis	Participant A <ul style="list-style-type: none">● Work meeting● With coaching● Review with checklist	Participant B <ul style="list-style-type: none">● Work meeting● With coaching● Review with checklist	<ul style="list-style-type: none">● Final review● Real issues in client meetings

- Achieve Workshop Performance Standard
- Accredited to Level 1

Follow up

Meeting / video conference

- Analyse successes
- Plan to repeat
- Analyse setbacks
- Plan to overcome

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Practise in real meetings